



WINALITE SUCCESS CENTER APPLICATION

Important: Please read the Terms and Conditions before filling up the application form.

SUCCESS CENTER DETAILS			
Area Applied For:	Existing Center within the Area:	Date of Application:	
Member Name <i>(Surname, First Name, Middle Initial)</i>	Signature:		Member Code:
Residence Address	Tel. Nos.	FOR OFFICE USE ONLY Membership Effectivity:	
	Fax Nos.		
WSC Business Address	Mobile Nos.	Entry Level: <input type="checkbox"/> SILVER <input type="checkbox"/> PLATINUM	
	E-mail Ad	Upgrade Status: <input type="checkbox"/> GOLD <input type="checkbox"/> DIAMOND <input type="checkbox"/> PLATINUM	
Landmarks:		Effectivity Date:	
Sponsor / Upline:	Sponsor Code:	Signature	WSC Code:

Previous Sales Experience

Direct Selling Experience:	MLM Company		
Period of Membership: From: To:	Period of Membership: From: To:		
Highest Sales Volume	No. of Active Network	Highest Sales Volume	No. of Active Network
Awards Received:		Awards Received:	

WSC REQUIRED FACILITIES & EQUIPMENT:

<input type="checkbox"/> Computers _____	<input type="checkbox"/> Sales Counter	<input type="checkbox"/> 3 Banks in the area
<input type="checkbox"/> Internet Access	<input type="checkbox"/> Training Room	_____
<input type="checkbox"/> LCD Projector	<input type="checkbox"/> Own Premise	_____
<input type="checkbox"/> Slide Projector	<input type="checkbox"/> Rented Premise Monthly Rental pHp _____	_____
<input type="checkbox"/> Over Head Projector	<input type="checkbox"/> Floor Area _____sqm	
<input type="checkbox"/> Sound System	<input type="checkbox"/> Transportation accessibility	
<input type="checkbox"/> Display Cabinet	<input type="checkbox"/> Others: _____	

BANK REFERENCE:		Requirements submitted:	
Name of Bank/s:	Acct. Type:	<input type="checkbox"/> Filled out application form	<input type="checkbox"/> Proof of Billing
Address:	Tel. No:	<input type="checkbox"/> 2x2 ID Picture	<input type="checkbox"/> Location Map of Center
		<input type="checkbox"/> Photocopy of 1 valid ID	<input type="checkbox"/> Application for Business Permit

Sales Remarks:

STATUS OF APPLICATION: APPROVED DISAPPROVED

Orientation: SALES MIS FINANCE OPERATIONS MARKETING

Reason for Disapproval: _____

APPROVAL (PLEASE SIGN OVER PRINTED NAME)		
Evaluated by:	Approved by:	Approved by:
_____ Sales Development Manager	_____ National Sales Manager	_____ National Operations Manager
_____ General Manager		

WINALITE SUCCESS CENTER TERMS AND CONDITIONS

The Success Center Operator, after completing all the requirements of Success Center Application, and having been duly approved by the company known and referred to as Winalite, shall be allowed to become the Winalite Success Center of an area as specified in the approved application.

DEFINITION

A Winalite Success Center is an Independent Center owned and operated by an authorized and duly registered distributor approved and appointed to implement Winalite's business methodology in the service of its distributors within a designated area.

Winalite International, Incorporated and the Success Center Operator agree to abide by the following terms and conditions effective on the date of acknowledgment and signing of this agreement.

1. The Winalite Success Center Operator accepts the responsibility and accountability of becoming Winalite's center of business for all registered and authorized members in his area regardless of linkages. More importantly, the SUCCESS CENTER Operator commits to developing and growing the business in the area assigned in terms of number and quality of distributors.

2. Winalite authorizes the Success Center to:

- o put up an office for the Winalite Success Center in the area applied for
- o purchase an initial inventory of 100 Love Moon Dynamic Sets broken down into 80 Dynamic and 20 Pantliner sets
- o purchase repeat orders to serve the product demands of distributors in his area.
- o accept Distributor's Application and Registration in his center regardless of network linkages or affiliation.
- o key in and submit everyday via Winalite's On- line System, all valid application and registration forms upon payment of the applicant distributor for any of the four Entry Levels (Gold, Silver, Platinum and Diamond).
- o key in and submit all paid repeat orders of members in his center.
- o conduct customary and frequent Opportunity and Product Presentation (OPP) in the center. However, Success Center must ensure that Presentations are within the approved parameters instituted by the company.
- o implement promotions initiated by the company. However, it shall be mandatory for the center to strictly follow the rules and requirements to qualify for the rewards of the promotions. Success center shall be responsible for expenses that may be incurred due to deviations from the rules of implementation. Furthermore, member must ensure to release of furnish rewards to promo qualifiers.

3. Success Center commits to:

- 3.1 provide and maintain an office space for his Winalite Success Center in the approved area of application. The center may only transfer to another address upon approval of Winalite.
- 3.2 guarantee a well kept and organized business venue
 - 3.2.1 desktop computer set with internet access for the On Line business processing
 - 3.2.2 communication lines for telephone and fax machine
 - 3.2.3 training room for at least 10 people
 - 3.2.4 overhead projector, whiteboard and sound system for training use
- 3.3 sustain adequate inventory of Winalite products, marketing materials / demo tools pertinent to Winalite business
- 3.4 provide fair service to all distributors regardless of network linkages
- 3.5 exclusively promote, display, store and sell Winalite products
- 3.6 develop a harmonious business relationship with fellow centers by operating within the approved Policies and Procedures of the Success Center. Winalite reserves the right to impose the necessary sanctions to Operators who may violate any policy and cause damage to fellow centers, members, and Winalite.
 - 3.6.1 Respect Sponsor relationship by protecting distributors from PIRACY
 - 3.6.2 Commit not to engage in products shuffling or servicing of Winalite Members in areas outside the approved coverage area
 - 3.6.3 To submit orders and application of distributors everyday and remit payment to ensure inclusion in the registration and computation of commission. As a result of negligence and failure to perform responsibilities on the appropriate period or cycle, Success Center shall be accountable for whatever monetary losses affecting distributors. Winalite reserves the right to deduct the amount paid to affected distributors from the commission and incentives of the WSC Operator.
 - 3.6.4 To comply with applicable laws governing Network Marketing
- 3.7 protect Winalite's Credibility and Integrity by not engaging in any fraudulent or deceptive acts.
 - 3.7.1 overpricing ad underpricing
 - 3.7.2 store and retail outlets' selling
 - 3.7.3 piracy
- 3.8 achieve and maintain sales volume requirements.

4. Benefits

- 4.1 Success Center is entitled to a monthly service fee of 7% from the total PV of confirmed sales.
- 4.2 Product delivery
 - 4.2.1 Free delivery for the initial purchase of 100 sets
 - 4.2.2 Free delivery for all repeat purchase minimum of 30 sets.
 - 4.2.3 Pick-up (by stockist) for all repeat orders minimum of 20 sets.
- 4.3 Other Company Support
 - 4.3.1 Training support – Winalite shall provide the necessary training to enable the operator to conduct seminars For his/her members
 - 4.3.2 Operations Support – Winalite shall train the operator on operations and on-line system procedures.
 - 4.3.3 Business development support

Winalite shall assist the WSC Operator in conducting the following:

- 4.3.3.1 Initial launch
- 4.3.3.2 Opportunity and Product Presentations
- 4.3.3.3 Anniversary Assemblies

5. WSC Operator understands that there is no employer – employee relationship existing between him/her and Winalite International, Incorporated. The WSC Operator indemnifies Winalite from any claims of damage or losses that may arise due to the failure of the WSC to perform his duties and responsibilities as WSC Operator.

6. Any dispute arising or may arise from this agreement shall be resolved amicably by the use of recognized alternative modes of dispute resolution. The same shall be resolved by the proper courts of Pasig City to the exclusion of others.

7. Termination of stockistship shall not affect the stockist's member status

We hereby agree to abide by the above terms and conditions:

WSC Operator:	Winalite International Incorporated:
Date:	Date:



WINALITE INTERNATIONAL, INC.

10TH Floor AIC-Burgundy Empire Tower
ADB Avenue corner Sapphire & Garnet Roads, Ortigas Center, Pasig City

BECOMING A WINALITE SUCCESS CENTER

1. APPLICATION PROCESS

Winalite reserves the right to approve or disapprove a Winalite Success Center Application

- Submit application & requirements to Operations Department of Winalite
- Operations will process Application
 - Check application content
 - Requirements submitted
 - Validate Member Status from MIS (minimum of membership – Platinum)
- Operation to forward application to Sales for interview, evaluation and approval
- Sales to finalize and arrange schedule of ORIENTATION for WSC Operator upon approval.

2. BUSINESS ORIENTATION

➤ SALES

- Winalite Success Center Business Methodology
 - Sales
 - Training
 - Recruitment
 - Duties & Responsibilities
 - Benefits

➤ MIS

- Success Center Systems Orientation

➤ FINANCE

- Mode of Payment
 - a) Cash
 - b) Check - RELEASING OF STOCKS UPON CLEARING OF CHECKS
 - c) BANK TRANSFER/DIRECT DEPOSIT

Bank: **Union Bank**
Account Name: **Winalite International Inc.**
Account Number: **000-59001806-1**

(Option C is the fastest way to get your confirmation)

- BUSINESS PERMITS & OTHER REQUIREMENTS

- Secure mayor's permit
- Register with the BIR having jurisdiction of the Success Center
 - a) DOCUMENTS NEEDED
 - BIR FORM 1906

- Invoicing

- a) Stockist to secure their own SALES INVOICES and OFFICIAL RECEIPTS once registered with BIR using **BIR FORM 1906**
- b) Use BIR Form 1906

ATTACHMENTS:

For New Taxpayers:

- Job order
- Final and clear sample of receipts and invoices (machine printed)
- Photocopy of the following:
 - Proof of payment of Registration Fee
 - BIR Certificate of Registration

- c) Stockists to invoice all their submitted orders

- d) Stockists to report on a daily basis summary of invoiced orders and email it to dcapistrano@winalite.com.ph

➤ OPERATIONS

- INITIAL PURCHASE OF SUCCESS CENTER - 100 Love Moon Dynamic Sets
Applicant may personally pay at Head Office or deposit with **Union Bank**
Account Name: **Winalite International Inc.**
Account Number: **000-59001806-1**
- Replenishment
- Receiving of goods
- Policies & Procedures Implementation
- Reports Compliance

➤ MARKETING

- Merchandizing of use of marketing materials
- Reporting and claiming of promo item

3. PROBATIONARY PERIOD – (6 months Performance Evaluation)

➤ Sales & Purchases

STOCKIST RECOMMENDATION

NAME: _____
(Stockist Applicant)

PROPOSED STOCKIST AREA/ADDRESS: _____

BASIS OF RECOMMENDATION

- ❖ Profile of the applicant (business exposure, financial capacity, position in the locality)
- ❖ Cite potential of the area (center of trade, accessibility and other business establishments in the area)

SKETCH: (You may use the back portion of this paper if the space provided is not sufficient)